

SOUTHWEST CHAPTER / AAAE
Profit & Loss Prev Year Comparison
 July 2020 - March 2021

	Jul 20 - Mar 21	Budget	\$ Over Budget	% of Budget	Jul 19 - Mar 20	\$ Change	% Change
Ordinary Income/Expense							
Income							
MEMBERSHIP DUES							
Total MEMBERSHIP DUES	44,027.50	40,000.00	4,027.50	110.07%	45,626.50	-1,599.00	-3.51%
SUMMER CONFERENCE							
Exhibitors	0.00				28,350.00	-28,350.00	-100.0%
Sponsors	100.00				58,112.73	-58,012.73	-99.83%
Registrations	0.00				99,685.00	-99,685.00	-100.0%
SUMMER CONFERENCE - Other	0.00	0.00	0.00	0.0%	0.00	0.00	0.0%
Total SUMMER CONFERENCE	100.00	0.00	100.00	100.0%	186,147.73	-186,047.73	-99.95%
MRY - WINTER CONFERENCE							
Registrations	16,430.00				105,076.00	-88,646.00	-84.36%
Exhibitors	0.00				9,000.00	-9,000.00	-100.0%
Sponsors	19,250.00				52,250.00	-33,000.00	-63.16%
WINTER CONFERENCE - Other	0.00	90,000.00	-90,000.00	0.0%	0.00	0.00	0.0%
Total MRY - WINTER CONFERENCE	35,680.00	90,000.00	-54,320.00	39.64%	166,326.00	-130,646.00	-78.55%
SCHOLARSHIP FUND	25,000.00				25,000.00	0.00	0.0%
MISCELLANEOUS INCOME							
Accreditation Workshop	2,600.00	750.00	1,850.00	346.67%	1,952.26	647.74	33.18%
Total MISCELLANEOUS INCOME	2,600.00	750.00	1,850.00	346.67%	1,952.26	647.74	33.18%
Total Income	107,407.50	130,750.00	-23,342.50	82.15%	425,052.49	-317,644.99	-74.73%
Gross Profit	107,407.50	130,750.00	-23,342.50	82.15%	425,052.49	-317,644.99	-74.73%
Expense							
OPERATING EXPENSE ITEMS							
SUMMER CONFERENCE EXPENSE							
Hotel	0.00				12,614.58	-12,614.58	-100.0%
Program	100.00				3,281.33	-3,181.33	-96.95%
Special Events	0.00				18,532.91	-18,532.91	-100.0%
General Admin	0.00				6,688.78	-6,688.78	-100.0%
SUMMER CONFERENCE EXPENSE - Other	68.33	80.00	-11.67	85.41%	71,314.86	-71,246.53	-99.9%
Total SUMMER CONFERENCE EXPENSE	168.33	80.00	88.33	210.41%	112,432.46	-112,264.13	-99.85%
WINTER CONFERENCE EXPENSE							
Supplies	0.00				1,010.45	-1,010.45	-100.0%
Hotel	0.00				75,013.88	-75,013.88	-100.0%
Program	1,119.82				13,468.12	-12,348.30	-91.69%
Special Events	150.00				25,533.91	-25,383.91	-99.41%
General Admin	1,919.00				14,446.06	-12,527.06	-86.72%
WINTER CONFERENCE EXPENSE - Other	0.00	75,000.00	-75,000.00	0.0%	0.00	0.00	0.0%
Total WINTER CONFERENCE EXPENSE	3,188.82	75,000.00	-71,811.18	4.25%	129,472.42	-126,283.60	-97.54%
OFFICER EXPENSES	0.00	1,000.00	-1,000.00	0.0%	712.59	-712.59	-100.0%
BOARD MEETING EXPENSE	838.89	3,000.00	-2,161.11	27.96%	3,251.10	-2,412.21	-74.2%
MANAGEMENT SERVICES							
MGMT SERVICES FEE	36,803.66	53,800.00	-16,996.34	68.41%	47,466.00	-10,662.34	-22.46%
MGMT SERVICES DIRECT EXPENSES	239.22	3,000.00	-2,760.78	7.97%	2,276.13	-2,036.91	-89.49%
Total MANAGEMENT SERVICES	37,042.88	56,800.00	-19,757.12	65.22%	49,742.13	-12,699.25	-25.53%
INITIATION PINS	0.00	100.00	-100.00	0.0%	490.00	-490.00	-100.0%
POSTAGE & FREIGHT	270.96	400.00	-129.04	67.74%	365.43	-94.47	-25.85%
PRINTING	73.63	300.00	-226.37	24.54%	530.24	-456.61	-86.11%
ACCOUNTING SERVICES	759.90	750.00	9.90	101.32%	760.00	-0.10	-0.01%
WEBSITE SERVICES	0.00	3,132.00	-3,132.00	0.0%	5,021.17	-5,021.17	-100.0%
TECHNOLOGY							
TECHNOLOGY	119.92				295.33	-175.41	-59.4%
TECHNOLOGY - Other	0.00	0.00	0.00	0.0%			
Total TECHNOLOGY	119.92	0.00	119.92	100.0%	295.33	-175.41	-59.4%
INSURANCE EXPENSE	1,922.00	1,900.00	22.00	101.16%	1,885.00	37.00	1.96%
CREDIT CARD SERVICES	1,981.55	3,587.00	-1,605.45	55.24%	8,913.87	-6,932.32	-77.77%
MISCELLANEOUS EXPENSE	0.00	500.00	-500.00	0.0%	2,000.00	-2,000.00	-100.0%
Total OPERATING EXPENSE ITEMS	46,366.88	146,549.00	-100,182.12	31.64%	315,871.74	-269,504.86	-85.32%
DEPRECIATION EXPENSE	0.00	2,730.00	-2,730.00	0.0%	0.00	0.00	0.0%
CURRENT PROGRAM FUND							
AAAE FOUNDATION-PART. CHAPTER	7,500.00	5,000.00	2,500.00	150.0%	7,500.00	0.00	0.0%
AAAE AIRPORT LEGISLATIVE MEMBER	0.00	1,000.00	-1,000.00	0.0%	2,500.00	-2,500.00	-100.0%
AAAE AIRPORT REGULATORY MEMBERS	0.00	1,000.00	-1,000.00	0.0%	1,000.00	-1,000.00	-100.0%
AAAE NATIONAL AIRPORTS CONF	1,500.00	1,500.00	0.00	100.0%	1,500.00	0.00	0.0%
AAAE ANNUAL CONF. SPONSORSHIP	1,500.00	1,500.00	0.00	100.0%	0.00	1,500.00	100.0%
AAAE CONTRACT TOWER ASSOCIATION	1,000.00	1,000.00	0.00	100.0%	2,600.00	-1,600.00	-61.54%
AWARDS	565.71	450.00	115.71	125.71%	575.44	-9.73	-1.69%
STIPENDS	500.00	500.00	0.00	100.0%	500.00	0.00	0.0%
SCHOLARSHIP PROGRAM	3,000.00	3,000.00	0.00	100.0%	5,500.00	-2,500.00	-45.46%
BOARD APPROVED PROGRAMS	0.00	2,750.00	-2,750.00	0.0%	5,680.00	-5,680.00	-100.0%
Total CURRENT PROGRAM FUND	15,565.71	17,700.00	-2,134.29	87.94%	27,355.44	-11,789.73	-43.1%
Total Expense	61,932.59	166,979.00	-105,046.41	37.09%	343,227.18	-281,294.59	-81.96%
Net Ordinary Income	45,474.91	-36,229.00	81,703.91	-125.52%	81,825.31	-36,350.40	-44.42%
Other Income/Expense							
Other Income							
INTEREST	43.46	1,500.00	-1,456.54	2.9%	66.21	-22.75	-34.36%
DIVIDENDS	1,583.17	0.00	1,583.17	100.0%	665.34	917.83	137.95%
UNREALIZED GAIN (LOSS) INV	0.00	0.00	0.00	0.0%	0.00	0.00	0.0%
CAPITAL GAINS/(LOSSES)	0.00	0.00	0.00	0.0%	0.00	0.00	0.0%
Total Other Income	1,626.63	1,500.00	126.63	108.44%	731.55	895.08	122.35%
Net Other Income	1,626.63	1,500.00	126.63	108.44%	731.55	895.08	122.35%
Net Income	47,101.54	-34,729.00	81,830.54	-135.63%	82,556.86	-35,455.32	-42.95%