

SOUTHWEST CHAPTER / AAAE
Profit & Loss Prev Year Comparison
 July 2020 - December 2020

	Jul 20 - Dec 20	Budget	\$ Over Budget	% of Budget	Jul 19 - Dec 19	\$ Change	% Change
Ordinary Income/Expense							
Income							
MEMBERSHIP DUES							
Total MEMBERSHIP DUES	42,617.50	40,000.00	2,617.50	106.54%	44,012.50	-1,395.00	-3.17%
SUMMER CONFERENCE							
Exhibitors	0.00				28,350.00	-28,350.00	-100.0%
Sponsors	100.00				58,112.73	-58,012.73	-99.83%
Registrations	0.00				99,685.00	-99,685.00	-100.0%
SUMMER CONFERENCE - Other	0.00	0.00	0.00	0.0%	0.00	0.00	0.0%
Total SUMMER CONFERENCE	100.00	0.00	100.00	100.0%	186,147.73	-186,047.73	-99.95%
MRY - WINTER CONFERENCE							
Registrations	6,900.00				68,816.00	-61,916.00	-89.97%
Exhibitors	0.00				7,500.00	-7,500.00	-100.0%
Sponsors	7,000.00				33,850.00	-26,850.00	-79.32%
WINTER CONFERENCE - Other	0.00	90,000.00	-90,000.00	0.0%	0.00	0.00	0.0%
Total MRY - WINTER CONFERENCE	13,900.00	90,000.00	-76,100.00	15.44%	110,166.00	-96,266.00	-87.38%
SCHOLARSHIP FUND	0.00				0.00	0.00	0.0%
MISCELLANEOUS INCOME							
Other Income	0.00				0.00	0.00	0.0%
Accreditation Workshop	0.00	750.00	-750.00	0.0%	0.00	0.00	0.0%
Total MISCELLANEOUS INCOME	0.00	750.00	-750.00	0.0%	0.00	0.00	0.0%
Total Income	56,617.50	130,750.00	-74,132.50	43.3%	340,326.23	-283,708.73	-83.36%
Gross Profit	56,617.50	130,750.00	-74,132.50	43.3%	340,326.23	-283,708.73	-83.36%
Expense							
OPERATING EXPENSE ITEMS							
SUMMER CONFERENCE EXPENSE							
Hotel	0.00				12,614.58	-12,614.58	-100.0%
Program	100.00				3,281.33	-3,181.33	-96.95%
Special Events	0.00				18,532.91	-18,532.91	-100.0%
General Admin	0.00				6,688.78	-6,688.78	-100.0%
SUMMER CONFERENCE EXPENSE - Other	68.33	80.00	-11.67	85.41%	71,314.86	-71,246.53	-99.9%
Total SUMMER CONFERENCE EXPENSE	168.33	80.00	88.33	210.41%	112,432.46	-112,264.13	-99.85%
WINTER CONFERENCE EXPENSE							
Supplies	0.00				125.95	-125.95	-100.0%
Hotel	0.00				232.96	-232.96	-100.0%
Program	0.00				250.00	-250.00	-100.0%
Special Events	0.00				3,749.50	-3,749.50	-100.0%
General Admin	1,919.00				1,559.77	359.23	23.03%
WINTER CONFERENCE EXPENSE - Other	0.00	75,000.00	-75,000.00	0.0%	0.00	0.00	0.0%
Total WINTER CONFERENCE EXPENSE	1,919.00	75,000.00	-73,081.00	2.56%	5,918.18	-3,999.18	-67.57%
OFFICER EXPENSES	0.00	1,000.00	-1,000.00	0.0%	712.59	-712.59	-100.0%
BOARD MEETING EXPENSE	838.89	3,000.00	-2,161.11	27.96%	3,251.10	-2,412.21	-74.2%
MANAGEMENT SERVICES							
MGMT SERVICES FEE	23,378.24	53,800.00	-30,421.76	43.45%	33,058.20	-9,679.96	-29.28%
MGMT SERVICES DIRECT EXPENSES	31.08	3,000.00	-2,968.92	1.04%	1,072.93	-1,041.85	-97.1%
Total MANAGEMENT SERVICES	23,409.32	56,800.00	-33,390.68	41.21%	34,131.13	-10,721.81	-31.41%
INITIATION PINS	0.00	100.00	-100.00	0.0%	490.00	-490.00	-100.0%
POSTAGE & FREIGHT	181.02	400.00	-218.98	45.26%	285.79	-104.77	-36.66%
PRINTING	9.33	300.00	-290.67	3.11%	264.29	-254.96	-96.47%
ACCOUNTING SERVICES	759.90	750.00	9.90	101.32%	760.00	-0.10	-0.01%
WEBSITE SERVICES	0.00	3,132.00	-3,132.00	0.0%	5,012.24	-5,012.24	-100.0%
TECHNOLOGY							
Total TECHNOLOGY	89.94	0.00	89.94	100.0%	0.00	89.94	100.0%
INSURANCE EXPENSE	0.00	1,900.00	-1,900.00	0.0%	0.00	0.00	0.0%
CREDIT CARD SERVICES	794.70	3,587.00	-2,792.30	22.16%	7,394.88	-6,600.18	-89.25%
MISCELLANEOUS EXPENSE	0.00	500.00	-500.00	0.0%	0.00	0.00	0.0%
Total OPERATING EXPENSE ITEMS	28,170.43	146,549.00	-118,378.57	19.22%	170,652.66	-142,482.23	-83.49%
DEPRECIATION EXPENSE	0.00	2,730.00	-2,730.00	0.0%	0.00	0.00	0.0%

CURRENT PROGRAM FUND							
AAAE FOUNDATION--PART. CHAPTER	0.00	5,000.00	-5,000.00	0.0%	7,500.00	-7,500.00	-100.0%
AAAE AIRPORT LEGISLATIVE MEMBER	0.00	1,000.00	-1,000.00	0.0%	2,500.00	-2,500.00	-100.0%
AAAE AIRPORT REGULATORY MEMBERS	0.00	1,000.00	-1,000.00	0.0%	1,000.00	-1,000.00	-100.0%
AAAE NATIONAL AIRPORTS CONF	1,500.00	1,500.00	0.00	100.0%	1,500.00	0.00	0.0%
AAAE ANNUAL CONF. SPONSORSHIP	0.00	1,500.00	-1,500.00	0.0%	0.00	0.00	0.0%
AAAE CONTRACT TOWER ASSOCIATION	0.00	1,000.00	-1,000.00	0.0%	0.00	0.00	0.0%
AWARDS	565.71	450.00	115.71	125.71%	575.44	-9.73	-1.69%
STIPENDS	0.00	500.00	-500.00	0.0%	500.00	-500.00	-100.0%
SCHOLARSHIP PROGRAM	0.00	3,000.00	-3,000.00	0.0%	5,500.00	-5,500.00	-100.0%
BOARD APPROVED PROGRAMS	0.00	2,750.00	-2,750.00	0.0%	3,680.00	-3,680.00	-100.0%
Total CURRENT PROGRAM FUND	2,065.71	17,700.00	-15,634.29	11.67%	22,755.44	-20,689.73	-90.92%
Total Expense	30,236.14	166,979.00	-136,742.86	18.11%	193,408.10	-163,171.96	-84.37%
Net Ordinary Income	26,381.36	-36,229.00	62,610.36	-72.82%	146,918.13	-120,536.77	-82.04%
Other Income/Expense							
Other Income							
INTEREST	26.01	1,500.00	-1,473.99	1.73%	48.34	-22.33	-46.19%
DIVIDENDS	1,583.17		1,583.17	100.0%	0.00	1,583.17	100.0%
UNREALIZED GAIN (LOSS) INV	0.00		0.00	0.0%	0.00	0.00	0.0%
CAPITAL GAINS(LOSSES)	0.00		0.00	0.0%	0.00	0.00	0.0%
Total Other Income	1,609.18	1,500.00	109.18	107.28%	48.34	1,560.84	3,228.88%
Net Other Income	1,609.18	1,500.00	109.18	107.28%	48.34	1,560.84	3,228.88%
Net Income	27,990.54	-34,729.00	62,719.54	-80.6%	146,966.47	-118,975.93	-80.95%