

SOUTHWEST CHAPTER / AAAE
Profit & Loss Prev Year Comparison
 July 2022 - June 2023

	Jul 22 - Jun 23	Budget	\$ Over Budget	% of Budget	Jul 21 - Jun 22	\$ Change	% Change
Ordinary Income/Expense							
Income							
MEMBERSHIP DUES							
INDIVIDUAL							
Executive	10,687.50				11,590.00	-902.50	-7.79%
Associate	1,472.50				1,330.00	142.50	10.71%
Corporate	8,580.00				9,555.00	-975.00	-10.2%
Student	165.00				135.00	30.00	22.22%
INDIVIDUAL - Other	0.00	0.00	0.00	0.0%	0.00	0.00	0.0%
Total INDIVIDUAL	20,905.00	0.00	20,905.00	100.0%	22,610.00	-1,705.00	-7.54%
GROUP							
Corporate Group	17,201.25				13,860.00	3,341.25	24.11%
Airport Group	16,625.00				16,815.00	-190.00	-1.13%
Total GROUP	33,826.25	0.00	33,826.25	100.0%	30,675.00	3,151.25	10.27%
MEMBERSHIP DUES - Other	0.00	48,000.00	-48,000.00	0.0%	0.00	0.00	0.0%
Total MEMBERSHIP DUES	54,731.25	48,000.00	6,731.25	114.02%	53,285.00	1,446.25	2.71%
SUMMER CONFERENCE							
Exhibitors	27,675.00				15,000.00	12,675.00	84.5%
Sponsors	74,265.75				58,387.51	15,878.24	27.2%
Registrations	103,297.00				69,461.00	33,836.00	48.71%
SUMMER CONFERENCE - Other	0.00	200,000.00	-200,000.00	0.0%	0.00	0.00	0.0%
Total SUMMER CONFERENCE	205,237.75	200,000.00	5,237.75	102.62%	142,848.51	62,389.24	43.68%
MRY - WINTER CONFERENCE							
Registrations	122,500.00				108,298.00	14,202.00	13.11%
Exhibitors	9,000.00				8,550.00	450.00	5.26%
Sponsors	61,747.74				49,920.00	11,827.74	23.69%
WINTER CONFERENCE - Other	0.00	168,000.00	-168,000.00	0.0%	0.00	0.00	0.0%
Total MRY - WINTER CONFERENCE	193,247.74	168,000.00	25,247.74	115.03%	166,768.00	26,479.74	15.88%
SCHOLARSHIP FUND	12,500.00				0.00	12,500.00	100.0%
PROFESSIONAL DEVELOPMENT	0.00				50,000.00	-50,000.00	-100.0%
MISCELLANEOUS INCOME							
Misc. Income	0.00	0.00			325.00	-325.00	-100.0%
Other Income	0.00	0.00			0.00	0.00	0.0%
Accreditation Workshop	545.00	3,000.00	-2,455.00	18.17%	8,858.13	-8,313.13	-93.85%
Total MISCELLANEOUS INCOME	545.00	3,000.00	-2,455.00	18.17%	9,183.13	-8,638.13	-94.07%
Total Income	466,261.74	419,000.00	47,261.74	111.28%	422,084.64	44,177.10	10.47%
Gross Profit	466,261.74	419,000.00	47,261.74	111.28%	422,084.64	44,177.10	10.47%
Expense							
OPERATING EXPENSE ITEMS							
BANK FEES	0.00				0.00	0.00	0.0%
SUMMER CONFERENCE EXPENSE							
Supplies	0.00						
Hotel	71,236.95				57,944.29	13,292.66	22.94%
Program	9,345.47				6,778.50	2,566.97	37.87%
Special Events	52,479.48				14,462.71	38,016.77	262.86%
General Admin	9,995.04				7,987.71	2,007.33	25.13%
SUMMER CONFERENCE EXPENSE - Other	0.00	157,000.00	-157,000.00	0.0%	0.00	0.00	0.0%
Total SUMMER CONFERENCE EXPENSE	143,056.94	157,000.00	-13,943.06	91.12%	87,173.21	55,883.73	64.11%
WINTER CONFERENCE EXPENSE							
Supplies	0.00				0.00	0.00	0.0%
Hotel	105,813.85				94,737.75	11,076.10	11.69%
Program	7,354.40				15,027.75	-7,673.35	-51.06%
Special Events	27,242.15				25,691.29	1,550.86	6.04%
General Admin	15,079.97				7,279.94	7,800.03	107.14%
WINTER CONFERENCE EXPENSE - Other	0.00	140,000.00	-140,000.00	0.0%	0.00	0.00	0.0%
Total WINTER CONFERENCE EXPENSE	155,490.37	140,000.00	15,490.37	111.07%	142,736.73	12,753.64	8.94%
OFFICER EXPENSES	1,142.46	2,000.00	-857.54	57.12%	2,838.85	-1,696.39	-59.76%
BOARD MEETING EXPENSE	5,768.70	3,700.00	2,068.70	155.91%	5,887.06	-118.36	-2.01%
MANAGEMENT SERVICES							
MGMT SERVICES FEE	64,800.00	63,100.00	1,700.00	102.69%	61,245.32	3,554.68	5.8%
MGMT SERVICES DIRECT EXPENSES	1,705.16	3,300.00	-1,594.84	51.67%	3,434.91	-1,729.75	-50.36%
Total MANAGEMENT SERVICES	66,505.16	66,400.00	105.16	100.16%	64,680.23	1,824.93	2.82%
INITIATION PINS	0.00	100.00	-100.00	0.0%	0.00	0.00	0.0%
POSTAGE & FREIGHT	239.91	350.00	-110.09	68.55%	313.58	-73.67	-23.49%
PRINTING	483.79	650.00	-166.21	74.43%	621.54	-137.75	-22.16%
ACCOUNTING SERVICES	1,600.00	1,400.00	200.00	114.29%	2,500.00	-900.00	-36.0%
WEBSITE SERVICES	4,897.14	7,250.00	-2,352.86	67.55%	3,789.71	1,107.43	29.22%
TECHNOLOGY							
TECHNOLOGY	25,147.10	25,000.00	147.10	100.59%	4,802.71	20,344.39	423.6%
SOFTWARE	0.00	0.00	0.00	0.0%	0.00	0.00	0.0%
Total TECHNOLOGY	25,147.10	25,000.00	147.10	100.59%	4,802.71	20,344.39	423.6%
INSURANCE EXPENSE	2,055.00	2,500.00	-445.00	82.2%	1,987.00	68.00	3.42%
SUPPLIES	8.80	0.00			0.00		

CREDIT CARD SERVICES	9,464.04	10,000.00	-535.96	94.64%	11,905.30	-2,441.26	-20.51%
MISCELLANEOUS EXPENSE	0.00	500.00	-500.00	0.0%	3,417.48	-3,417.48	-100.0%
Total OPERATING EXPENSE ITEMS	415,859.41	416,850.00	-990.59	99.76%	332,653.40	83,206.01	25.01%
DEPRECIATION EXPENSE	0.00	0.00	0.00	0.0%	0.00	0.00	0.0%
CURRENT PROGRAM FUND							
AAAE FOUNDATION--PART. CHAPTER	7,500.00	7,500.00	0.00	100.0%	7,500.00	0.00	0.0%
AAAE AIRPORT LEGISLATIVE MEMBER	1,000.00	1,000.00	0.00	100.0%	1,000.00	0.00	0.0%
AAAE AIRPORT REGULATORY MEMBERS	1,000.00	1,000.00	0.00	100.0%	1,000.00	0.00	0.0%
AAAE NATIONAL AIRPORTS CONF	2,500.00	2,500.00	0.00	100.0%	1,500.00	1,000.00	66.67%
AAAE ANNUAL CONF. SPONSORSHIP	2,500.00	2,500.00	0.00	100.0%	0.00	2,500.00	100.0%
AAAE CONTRACT TOWER ASSOCIATION	1,000.00	1,000.00	0.00	100.0%	1,000.00	0.00	0.0%
AWARDS	1,195.84	1,200.00	-4.16	99.65%	1,475.67	-279.83	-18.96%
STIPENDS	0.00	500.00	-500.00	0.0%	500.00	-500.00	-100.0%
SCHOLARSHIP PROGRAM	9,000.00	9,000.00	0.00	100.0%	6,500.00	2,500.00	38.46%
BOARD APPROVED PROGRAMS	2,040.00	8,500.00	-6,460.00	24.0%	8,000.00	-5,960.00	-74.5%
Total CURRENT PROGRAM FUND	27,735.84	34,700.00	-6,964.16	79.93%	28,475.67	-739.83	-2.6%
Total Expense	443,595.25	451,550.00	-7,954.75	98.24%	361,129.07	82,466.18	22.84%
Net Ordinary Income	22,666.49	-32,550.00	55,216.49	-69.64%	60,955.57	-38,289.08	-62.82%
Other Income/Expense							
Other Income							
INTEREST	42.33	500.00	-457.67	8.47%	53.99	-11.66	-21.6%
DIVIDENDS	0.00	0.00	0.00	0.0%	0.00	0.00	0.0%
UNREALIZED GAIN (LOSS) INV	0.00	0.00	0.00	0.0%	0.00	0.00	0.0%
CAPITAL GAINS(LOSSES)	0.00	0.00	0.00	0.0%	0.00	0.00	0.0%
Total Other Income	42.33	500.00	-457.67	8.47%	53.99	-11.66	-21.6%
Net Other Income	42.33	500.00	-457.67	8.47%	53.99	-11.66	-21.6%
Net Income	22,708.82	-32,050.00	54,758.82	-70.85%	61,009.56	-38,300.74	-62.78%